

REAL CRAFTSMANSHIP, MADE IN GERMANY

Optik Weber is a German company specializing in producing spectacle lenses in a variety of materials and properties. Founded in 1960, the family business changed management in 2022, with its two managing directors Korhan Gazi and Martin Ulm, being former Satisloh employees.

THE OPTIK WEBER LEGACY

Continuing what it was built on, Optik Weber maintains an ethos of genuine German craftsmanship. With more than 50 employees, the company concentrates on the production of mineral lenses in addition to its normal day-to-day business. As such, Optik Weber fills a niche that has developed and is now attainable by many lens manufacturers.

The company's employees have the machines, expertise and the know-how to be able to fulfill customer demands in this area in particular. Whether it is safety spectacles, which must have a particularly high surface hardness and scratch resistance, or spectacle lenses for special occupational groups, Optik Weber has the skills to deliver.



Managing directors Korhan Gazi and Martin Ulm

Satisloh machines can be found at every stage of production, from blocking and generating, to polishing, coating and edging. Its production line comprises both automated machines, and older, manual machines, such as Satisloh's Toromatic, circa 1996. The Toromatic is particularly impressive in the production of mineral lenses, as Martin Ulm explains; "The machine has been doing its job for almost three decades," he says, "and yet there is no reason to replace it because it simply runs perfectly. That's a sign of particularly good quality, and one reason we continue to choose Satisloh machines."



CHALLENGES OF TODAY

As well as extensive knowledge in surface treatment, Satisloh has expertise in the production of coatings; an area Optik Weber is currently investing in in order to optimize its own production.

This includes the latest achievement in coating, the 900-TLX. "We saw the 900-TLX for the first time at the trade show in Milan and later decided to buy the box coater. In the new dome design, we see the great advantage of remaining more flexible in production and at the same time increasing capacity," says Gazi, "and as far as maintenance and support are concerned, we have a short line to Satisloh. All the service technicians are always ready to help and provide uncomplicated, fast and direct assistance," continues Gazi.

AROUND 40 MACHINES

IN THE OPTIK WEBER LAB

**900-TLX OFFERS
MORE FLEXIBILITY &
HIGHER THROUGHPUT**

FOCUS

**MINERAL LENS
PRODUCTION**

WORKING TOGETHER

The relationship between Optik Weber and Satisloh is a personal one. Due to their professional tenure at Satisloh, Martin Ulm and Korhan Gazi have the ability to handle many issues directly, but should they need support Satisloh is available to assist. Both companies deeply value sustainability, quality and humanity, likely forming part of the reason for the bond between both companies. An employee of Optik Weber commented;

"I've been employed here for more than two decades. You are not a number here. My work is important, and deals in real German craftsmanship. It will never be possible to completely automate it."

QUALITY

SUSTAINABILITY

HUMANITY





INTO THE FUTURE

Though fully automated production is not one of them, Optik Weber has exciting plans for the future, including continuing its relationship with Satisloh. Today, special lenses account for around 15% of total production, and the company manufactures around 1,000-1,200 lenses per day. However, the long-term goal is to almost double the production volume of specialty lenses.

1,000 LENSES
PER DAY

50+ EMPLOYEES

60+ YEARS IN
BUSINESS

Since Gazi and Ulm took over the company, the number of employees has already risen from 39 to 54, with investments also having been made into new machinery. Plans include the conversion of a hall of approximately 800m² to be used specifically for special lens production. Additionally, marketing and sales are being expanded at Optik Weber with one primary goal: to market its new, in-house collection of finished lenses.

Aliya Türk (Head of Marketing) and Sven Pohonics (Eyewear Sales Manager) agree that a collection made entirely in Europe has great potential in a world in which sustainability is becoming increasingly important. And Satisloh machines and employees play a vital role in the realization of Optik Weber's visions.



Aliya Türk (Head of Marketing) and Sven Pohonics (Eyewear Sales Manager)